# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 9, 2020

# CRYOPORT, INC.

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction of incorporation)

001-34632

(Commission File Number)

88-0313393

(IRS Employer Identification No.)

112 Westwood Place, Suite 350, Brentwood, TN

(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (949) 470-2300

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock, \$0.001 par value	CYRX	The NASDAQ Stock Market LLC
Warrants to purchase Common Stock	CYRXW	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

### Item 2.02 Results of Operations and Financial Condition.

On January 9, 2020, Cryoport, Inc. (the "Company") issued a press release announcing preliminary revenue for the twelve and three-month periods ended December 31, 2019. A copy of the press release issued by the Company is attached hereto as Exhibit 99.1.

The information, including the exhibit attached hereto, in this Current Report on Form 8-K shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as otherwise expressly stated in such filing.

## Item 9.01. Financial Statements and Exhibits

(d) Exhibits. The following material is filed as an exhibit to this Current Report on Form 8-K:

Exhibit Number

99.1 Press Release dated January 9, 2020 issued by the Company

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant ha authorized.	s duly caused this report to be signed on its behalf by the undersigned hereunto duly
Date: January 9, 2020	Cryoport Inc.

/s/ Robert Stefanovich Robert Stefanovich Chief Financial Officer



## Cryoport Announces Preliminary Fourth Quarter and Full Year 2019 Revenue

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2019 Revenue Grows 73%, BioPharma Revenue Grows 64%

NASHVILLE, Tennessee, January 9<sup>th</sup>, 2020 - Cryoport, Inc. (NASDAQ: CYRX) (NASDAQ: CYRXW) ("Cryoport"), the world's leading temperature-controlled logistics company dedicated to the life sciences industry, today announced preliminary revenue for the twelve and three-month periods ended December 31, 2019, based upon preliminary unaudited financial information.

Subject to quarter-end closing adjustments, the Company expects to report revenue of approximately \$33.9 million and \$9.2 million for the twelve and three-month periods ended December 31, 2019, an increase of 73% compared to \$19.6 million and 61% compared to \$5.7 million for the twelve and three-month periods ended December 31, 2018, respectively.

Cryoport expects to report Biopharma revenue of approximately \$27.0 million and \$6.9 million for the twelve and three-month periods ended December 31, 2019, an increase of 64% and 41%, compared to \$16.5 million and \$4.9 million for the twelve and three-month periods ended December 31, 2018.

"Cryoport experienced strong growth and will report record revenue for the full-year 2019," stated Jerrell Shelton, Chief Executive Officer of Cryoport.

"Throughout 2019, Cryoport significantly increased its market share, adding a net 79 new clinical trials bringing the total number of clinical trials that we are now supporting to 436, with a net of 12 being added during the quarter ended December 31, 2019. We achieved these results for the fourth quarter despite having two high-volume trials fail to meet their endpoints and several clinical trials pause during the fourth quarter as they transitioned between phases or as commercial applications were filed or prepared to be filed.

"The commercial filings represent the potential for new high-revenue commercial opportunities for Cryoport in 2020 and beyond. We are excited about our business and confident that 2020 will be another strong year as we expect to be supporting as many as five new commercial therapies as five of our existing clients recently filed Biologic License Applications (BLA) or Marketing Authorization Applications (MAA) for new therapies. Additionally, from our existing clients, we expect up to 10 additional commercial filings over the course of the year in 2020.



"For the full year 2019, we also experienced record revenue from our commercial agreements supporting Gilead's YESCARTA® and Novartis' KYMRIAH®. Our third commercial support program with bluebird bio for the anticipated commercial launch of ZYNTEGLO<sup>TM</sup> is slatted to begin in early 2020," concluded Mr. Shelton.

Cryoport expects to report its 2019 full-year and fourth quarter results on March 5, 2020.

#### About Cryoport, Inc.

Cryoport, Inc. (Nasdaq: CYRX) is the world's premier provider of temperature-controlled supply chain solutions for the life sciences industry, serving the Biopharma, Human Reproductive, and Animal Health markets. Our mission is to support life and health on earth by providing reliable and comprehensive solutions for the life sciences through our advanced technologies, Global Supply Chain Network and dedicated scientists, technicians and supporting team of professionals. Through purpose-built proprietary packaging; information technology; smart, sustainable cold chain logistics; and biostorage/biobanking services, Cryoport helps its customers advance life sciences research, support life-saving advanced therapies and deliver vaccines, protein producing materials, and IVF treatments in over 100 countries around the world. For more information, visit <a href="https://www.cryoport.com">www.cryoport.com</a> or follow @cryoport on Twitter at <a href="https://www.twitter.com/cryoport">www.twitter.com/cryoport</a> for live updates.

#### **Forward Looking Statements**

Statements in this news release which are not purely historical, including statements regarding Cryoport, Inc.'s intentions, hopes, beliefs, expectations, representations, projections, plans or predictions of the future are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. It is important to note that the Company's actual results could differ materially from those in any such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to, risks and uncertainties associated with the effect of changing economic conditions, trends in the products markets, variations in the Company's cash flow, market acceptance risks, and technical development risks. The Company's business could be affected by a number of other factors, including the risk factors listed from time to time in the Company's SEC reports including, but not limited to, the Company's 10-K for the year ended December 31, 2018 filed with the SEC. The Company cautions investors not to place undue reliance on the forward-looking statements contained in this press release. Cryoport, Inc. disclaims any obligation, and does not undertake to update or revise any forward-looking statements in this press release.

#### **Cryoport Investor Contacts:**

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